

Morgan Stanley

Women and Wealth

Setting Your Course to a Strong Financial Future

Women are a powerful economic force, controlling nearly 40% — or \$11.2 trillion¹ — of all investable assets in the U.S. as primary decision-makers. They also represent almost half of the entire U.S. professional workforce. However, women face unique financial challenges and the many roles they play — business owner, mother, sister — influence the many financial obligations they have for themselves and their families. By exploring the things that really matter to you, you can identify your priorities, develop a strategy for achieving your goals and keep on track as life unfolds.



IDENTIFYING AND PRIORITIZING YOUR GOALS

When you think about your wealth, it's more than just your money. True wealth is also about your life and the things you value most as well as the relationships, interests and goals that bring you joy. Incorporating these vital elements into your overall wealth plan could help ensure you achieve the future you envision.

¹American Funds. Women Control a Growing Percentage of Investable Assets, March 6, 2017. Available at <https://www.americanfunds.com/individual/news/by-the-numbers/women-and-money.html>.

Putting a Strategy in Place to Achieve Your Goals

Which of the following will you need to plan for? Do you know how much you will need to achieve those goals and protect the ones you love?

Paying for the education of your child or grandchild

According to the College Board, the average cost for a year of tuition at a private four-year college was \$33,480 for the 2016-2017 school year.¹ While the long-term average inflation rate is about 3%, college costs are rising at 5-8% per year. Assuming a 7% inflation rate, that same year's tuition will be \$57,524 in 2025.²

Taking care of your parents or other family members as they get older

In 2018, the national median cost for one year in a private room in a nursing facility was \$100,375.³ Prepare yourself for the emotional stress and expense of caregiving by asking yourself some key questions:

- Would you be able to continue working? If not, how would you replace your income?
- Will the time you need to spend away from your job affect your chances for promotions or raises?
- Can you afford to care for your loved ones and still meet your financial goals?
- What role will your siblings play?
- Have you thought about purchasing long-term care insurance for your parents?

Transitioning your business

Having a succession plan can help to make the transition a smooth one.

Enjoying a comfortable retirement

Consider whether your savings and income stream in retirement will be enough to support the lifestyle you envision. You'll need to anticipate supporting a retirement that could last 20-30 years, or even longer. Saving early and often enables you to take advantage of compound growth.

Planning for the unexpected

Some things in life are difficult to prepare for, and others are completely out of your control. The financial strategies and decisions you make need to be flexible enough to accommodate the unexpected, whether it's disability, divorce, the loss of a spouse or something else.

¹ CollegeBoard. Average Published Undergraduate Charges by Sector, 2016-2017. Available at <https://trends.collegeboard.org/college-pricing/figures-tables/average-published-undergraduate-charges-sector-2016-17>

² <http://www.finaid.org/calculators/scripts/costprojector.cgi>, 2017

³ Genworth Cost of Care Survey 2018

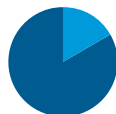
Your Next Steps

1 Take 30 minutes to think about the next 30 years.

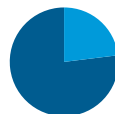
The best place to start the planning process is to consider what you value most. Identifying your passions, interests and goals will help you clearly articulate what you want and how you plan to attain it.



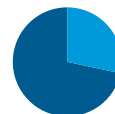
How do you and your family enjoy spending your time?



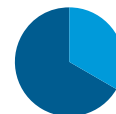
Where do you see yourself in five or 10 years?



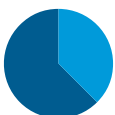
What are the five things you value most in life?



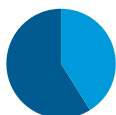
What goals do you have for your life?



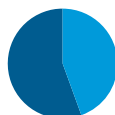
What does it mean to you to be wealthy?



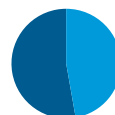
What's the best way to build your wealth?



How would you like to help your community?



What would you like your legacy to be?



What do you envision your retirement to be like?



What assets would you like to leave to your heirs?

2 Create a system for accessing vital documents.

Having an orderly record-keeping system enables you to access vital documents when you need them and to manage your wealth more effectively. When creating your Family Wealth Organizer, you'll want to include:

- Personal Information
- Financial and Personal Plans
- Financial Statements
- Retirement Benefits
- Taxes
- Liabilities (mortgage and other loan documents)
- Legal Documents (will, power of attorney, etc.)
- Insurance Policies
- Real Estate Documents (deeds, titles, etc.)
- Government Benefits
- Health and Medical Information
- Beneficiaries

3 Work with a Financial Advisor you trust — and who understands you — to help build a customized wealth plan.

At Morgan Stanley, we believe that a critical step in setting your course to a strong financial future is a thoughtful, thorough conversation about the life you want for yourself and your family. Our customized wealth management process helps you see where you are today, charts where you want to go and shows you step by step what you need to do to get there. We help provide clarity about your finances and your financial future, and help you develop a customized road map for achieving and protecting the outcomes you envision.

Let's have that conversation.

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